

# Australia and New Zealand Imaging Devices: Compete

IDC's Compete is a companion product to its flagship Trackers that are a leading industry benchmark for measuring and monitoring a market's size and forecast by country across various technologies. *Australia and New Zealand Imaging Devices: Compete* provides an in-depth analysis of the Australia and New Zealand Imaging Devices market that will help customers develop a deeper sense of the trends to prepare a sound market strategy. IDC's in-country tracker analysts are able to provide an unrivaled in-depth market view based on the latest trends and analysis garnered from numerous supplier interviews and other secondary sources.

---

## Markets and Technologies Covered

- Laser multifunction devices (including digital copiers)
- Inkjet multifunction devices
- Inkjet and laser printers

---

## Core Research

- **Executive summary** of the key market highlights for the period
- **Market overview** with assumptions and key highlights that affect the trendline
- **Competitive analysis** of vendors at an overall level and by a deeper market segmentation to highlight each vendor's strengths and market positioning
- **Product segmentation** to cover key market shifts by various subsegmentations within a product
- **Forecast analysis** of the overall market with assumptions and key highlights that affect the trendline
- **Buyer Segmentation** with commentary on key spending trends by segment (government, education, small, medium, large and very large enterprises) and use case to comment on large deals and events
- **Channel analysis** of major movements across service providers, retailers, systems integrators, and so forth for those trackers that include this data

---

## Key Questions Answered

1. What are the macrorends and microrends shaping the spending in this market?
2. What is the product segmentation analysis by category to observe growth and shifts in spending within various product categories?
3. What is the competitive outlook in this market, and what is behind the market winning strategies of leading vendors?
4. Which buyer segments are spending more/less, and what drives the motivation/reluctance to spend by major buyer segments?
5. What are the forecasts and related assumptions in the short and long term?

---

## Companies Analyzed

This service reviews the strategies, market positioning, and future direction of several providers in the imaging devices market, including:

Brother, Canon Group, Epson, Fujifilm, HP Inc., Konica Minolta Group, Kyocera Group, Lexmark, OKI, Ricoh Group, Sharp, and Toshiba.