



Welcome to the **May 5, 2008** issue of our bi-weekly "**Financial Insights on Financial Services**" newsletter which provides information on our latest research, upcoming events and references to newsworthy articles. Please feel free to forward this newsletter to others who might find it relevant. Your feedback is welcome - simply [email us](mailto:info@financial-insights.com) to provide commentary or if you need further assistance. Thank you for your interest in Financial Insights, an IDC company.

Upcoming Webcasts

Insurer's Choice: 2008 Award Winners – May 7

Join Barry Rabkin, senior research analyst, Insurance practice along with TechDecisions to preview who the top technology firms are this year. These top insurance technology providers are being recognized across several categories including insurance operations, developing products and/or optimizing workflow.

The Future of Bank M & A: Survivors Takeout Excess Capacity – May 15

Join Jeanne Capachin, research VP, and guest speaker, Bill Bradway, President, Bradway Research as they discuss how FinTech vendors and CIO's manage their businesses when an acquisition can, at a moment's notice, disrupt ongoing projects.

Data Management Integration and its Impact on Institutions, Markets, and the FinTech Community - June 11

Join Jeanne Capachin, research VP, along with Geoffrey Burkholder, Director of Business Intelligence Solutions, Financial Services Industry, Hewlett Packard, as they discuss these strategic initiatives and how financial institutions can leverage infrastructure as a competitive advantage as they look for new ways to differentiate themselves from the competition and better engage with customers.

Read Our Latest Research

As a subscription client of one of our research services you may access the research directly by following the link below, through your own company's portal, or other specific internal access method. If you are not a client, or need for further assistance, contact your membership administrator or email our client services manager, [Amber Gracey](mailto:Amber.Gracey@financial-insights.com), or call us at 508-935-4609.

1. **Capital IQ and FirstRain Partner to Deliver Search-Driven Research**
2. **Analytics in Security and Fraud Management**
3. **Interchange: How Low Can It Go?**
4. **Mobile Payments: Will Telco Carriers, Banks, and Payment Vendors Compete or Collaborate?**
5. **Is Mobile a Viable Channel for Banking, Investing, and Insurance?**
6. **Citibank Singapore Ceases Biometric Payments**

In The News

Can Banks Maintain Edge in Confidence Game? – American Banker*, Jeanne Capachin
B of A-SAP Deal Seen as Sign of New Reg Climate – American Banker*, Jeanne Capachin
Next Step in ACH Project: U.S.-Europe 'Translation' – American Banker*, Aaron McPherson
IT Initiatives for a Challenging Market – Securities Industry News, Sean O'Dowd
Wall Street Systems Buys Aleri Banking Unit - Securities Industry News, Sean O'Dowd
Merchant Cash-Advance Group Focuses on Fraud – American Banker*, Chris Pratt



*login required to access full article

Meet an Analyst at an Industry Event

Adobe Seminar Series: Is the Path to Servicing Customers too Complex?

Boston, May 6, NYC, May 7, Charlotte, May 9, Chicago, June 3, Minneapolis, June 10
Jeanne Capachin, research VP, Banking and Insurance presents on the new financial services imperatives and changing business landscape. Learn how to securely deliver personalized and engaging customer communications across channels. This briefing is sponsored by Adobe.

IT for Banking and Insurance: Lisbon Portugal

Lisbon, Portugal, May 6-7, 2008

Barry Rabkin, Senior Research Analyst, Insurance, Financial Insights, presents on "The Changing Landscape of Risk: Are Insurers Meeting the Challenge?". Joining Barry will be Peter Farley, Managing Director, EMEA for Financial Insights presenting on "Banking Challenges in EMEA - New Trends and The Importance of Customers & Innovation".

Insurer's Choice Awards Breakfast at ACORD LOMA

Las Vegas, Mandalay Bay, May 14, 2008

Barry Rabkin, senior research analyst, Insurance practice along with TechDecisions presents at this annual awards event to recognize the Insurer's Choice winners.

ACORD LOMA Systems Forum

Las Vegas, Mandalay Bay, May 13-15, 2008

Barry Rabkin, senior research analyst, Insurance, presents on "Insurance Pioneers In The Digital Marketplace" and participates on a panel " Right or Wrong: Top 10 Analyst Predictions".

Payments 2008: Thought Leadership and Innovative Solutions

May 18-21, 2008, MGM Grand, Las Vegas

Dana Gould, Senior Research Analyst, Payments presents a session on "Banking Opportunity in the Healthcare Industry" within the Payments Biz track.

Corporate Payments Market Players: Which Banks are Best

May 20, 2008 – MGM Grand Hotel – Craftsteak Restaurant Executive Dinner Roundtable sponsored by Sterling Commerce. This exclusive "Invitation Only" event will reveal the results of a groundbreaking comparison of the top banks in this emerging field.

European FST Summit 2008

May 20-22, 2008 - The Westin Turnberry Resort, Scotland

Peter Farley, Managing Director, EMEA, presents at this European FST Summit with GDS International.

MENA FST Summit 2008

May 27-29, 2008, The Ritz-Carlton Doha Qatar

Peter Farley, Managing Director, EMEA, presents at this next Middle Eastern FST Summit with GDS International.

Biometrics Institute Annual Australia Conference

May 29-30, 2008 - Amora Hotel Jamison, Sydney

Abhishek Kumar, Senior Research Analyst-Asia/Pacific Banking, Capital Markets and IT Benchmarking Services, presents on biometrics usage in financial services.



The Future of Online Corporate Banking Portals

May 29, 2008, Globe Theatre, London, UK

Rachel Hunt, Senior Analyst, Financial Insights in Europe discusses how "Rich Internet Applications for Online Cash and Treasury Management" (Web 2.0) are being adopted by financial institutions. This event is sponsored by Actuate.

North America FST Summit 2008

June 3-5, 2008, The Four Seasons, NYC

Cyrus Daruwala, Managing Director, Asia/Pacific, Financial Insights presents at this US based FST Summit with GDS International. Joining Cyrus will be analysts Jeanne Capachin and Stephen Elliot.

We look forward to seeing you at an upcoming event and thank you for your interest in Financial Insights, an IDC company.

Regards,
Deborah Stark, Director of Marketing
Financial Insights, an IDC company
5 Speen Street
Framingham, MA 01701
dstark@financial-insights.com
508-935-4318